BIOGRAPHY

Nikki Coppa
2027 Treasurer
CALIFORNIA ASSOCIATION OF REALTORS®

San Diego County REALTOR® Nikki Coppa serves as 2027 CALIFORNIA ASSOCIATION OF REALTORS® (C.A.R.) Treasurer.

Coppa also is Broker of Record and Chief Compliance Officer for more than 600 frontline REALTORS® across Century 21 Affiliated's 14 offices throughout Southern California. She began her career in organized real estate in 1999, focusing on residential real estate. In 2004, Coppa began volunteering with the Pacific Southwest Association of REALTORS® (PSAR), where she served on local committees and spearheaded initiatives to strengthen member education and success, including growing a 10-person pitch session into the largest weekly marketing session in San Diego County.

Coppa served as PSAR President in 2011 and was honored as PSAR's REALTOR® of the Year in both 2007 and 2011. In 2022, she received the Distinguished Service Award. She also regularly engages with local elected officials on issues such as land use, private property rights, and rent control.

At the state level, Coppa has been a C.A.R. Director since 2008. She has held leadership roles on several closed committees, including Chair and Vice Chair of the Standard Forms Advisory Committee, Chair and Vice Chair of the Defense Strategy Advisory Committee, and Vice Chair of the Strategic Planning & Finance Committee (SPF). She has also served as a member of SPF and the Executive Committee. Her work has centered on developing high-quality forms for members, addressing and preventing litigation risks, advancing professional development, and shaping public policy. Coppa has met with members of the California State Legislature to advocate for housing and insurance issues. As a C.A.R. Certified Forms Trainer, she travels statewide to teach form usage and risk mitigation strategies.

At the national level, Coppa chaired the 2020 NAR Risk Management Issues Committee and has served eight years as an NAR Director. Coppa also has met with members of Congress to advocate for California's top policy priorities. She proudly represents California and ensures member voices are heard at the highest levels.

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