BIOGRAPHY

Phil Hawkins
Chief Executive Officer
CALIFORNIA ASSOCIATION OF REALTORS®

Phil Hawkins joined the CALIFORNIA ASSOCIATION OF REALTORS® as chief executive officer in September 2024, overseeing the Association's objectives, business development, strategic planning and legislative policies, and creating products, so that real estate professionals can remain at the center of the real estate transaction and succeed in today's rapidly changing real estate market.

Hawkins previously served as chief executive officer for the Pacific West Association of REALTORS® (PWR), one of the largest local real estate associations in California. At PWR, Hawkins oversaw all aspects of the association, including professional standards, education, political advocacy, finance, charity foundation, community involvement, communications, and Multiple Listing Services. He joined PWR in 1998 as Vice President of Government Affairs, representing the interests of the association in matters involving local, state, and federal governments. He was named Executive Vice President of Government Affairs in 2008 and then became the association's CEO in 2015.

At the state level, Hawkins has served on numerous C.A.R. committees, including Real Estate Business Services (REBS), REALTOR® Party of California (RPC) Coordinating, RPC Fundraising & Member Mobilization Advisory, RPC Task Force, Association Executive, CREPAC, C.A.R. Mission Task Force, and Housing Affordability Fund.

At the national level, he served on NAR's Association Executive Committee from 2014-2024 and is an NAR Presidents' Circle and RPAC Hall of Fame member.

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November 2026